

EXPOSIBRAM 2022

Presential Event

Sept. 12-15, 2022 EXPOMINAS BH | Belo Horizonte - MG





The Brazilian Mining Association (IBRAM)

IBRAM is a private and non-profit organization, which acts to strengthen relations between mining companies and the various audiences, as a link of connection of the sector, directly benefiting professionals and suppliers, the government and society.

Considered **the spokesperson** for the mining industry, IBRAM encourages innovation, disseminates knowledge and promotes and disseminates good practices and articulates business and development opportunities for the mining industry, through various initiatives

Among them are the events that are already part of the annual calendar of mining players. With innovative and relevant agendas, renowned experts, **a qualified audience and opinion-makers,** and the presence of major brands, they are a unique business opportunity.

Currently, **IBRAM has more than 120 associates**, representing 85% of Brazil's mineral production, made up of mining companies, trade associations, mineral engineering, environmental, geology companies, equipment manufacturers, technology centers and investment banks.



EXPOSIBRAM2022

Mineração do Brasil | Expo & Congresso Brazilian Mining | Expo & Congress

EventBrochure



EXPOSIBRAM 2022



Considered one of the most relevant mining events in Latin America, Expo & Brazilian Mining Congress (EXPOSIBRAM) is held annually by IBRAM, with the participation of the main entities related to the mineral sector. The international fair is the largest showcase for business generation. The congress discusses scenarios and discloses trends for the segment.



Capacity for 45,000 people ▶

72,000 sqms area >

16,500 sqm in 3 halls

2,516 sqm in the multipurpose arena

2,200 parking spaces

EXPOMINAS BH

Belo Horizonte - MG - BRAZIL

Who is at EXPOSIBRAM

• CEOs and and other executives and professionals in the global mining industry;

Mining supply chain entrepreneurs and other sectors;

• Researchers, professors and university students in mining-related areas;

National and foreign authorities;



Numbers from previous editions

EXPOSIBRAM 2019 (in person)

EXPOSIBRAM 2020 DIGITAL

EXPOSIBRAM 2021 DIGITAL

55K+ participants visited the event (22% more than in 2017

7,700 registrations

8.900 participants

100% of the exhibition space sold

178k participation on the Congress panel sessions

183 foreigners from **17** countries

1,3K+ registered for the Brazilian Mining Congress

51 virtual booths

81 virtual booths

40K sqm event area

14k visits to the booths at the digital Fair

216 speakers

Participation of 29 countries

183 speakers

26 panel and discussion sessions



EXPOSIBRAM is a mosaic of multiple activities running on the same place and time

It brings together the main mining companies with national and global operations, suppliers of machinery, equipment and services, representatives of research institutions and universities, business and government delegations from various nations, sectorial associations, companies and organizations of the public administration, as well as important executives and specialists from various segments to discuss topics related to the national and international mining industry, that is, the mining supply chain actively participates.



What you are going to find at EXPOSIBRAM 2022



CONGRESS



EXPO | FAIR



BUSINESS ROUNDS





SHORT COURSES



MINING ARENA





EXPOSIBRAM, as a potential generator of business for the entire mining supply chain, both in Brazil and in other countries, discusses the global political and socioeconomic context, as well as business prospects for the coming decades.

Benefits of participating in EXPOSIBRAM 2022

- 1) Greater reach of your brand's spread.
- 2) Possibility to expand corporate and business connections.
- 3) Qualified visitation of professionals in the sector.
- 4) Showcasing of up-to-date trends and technologies in the Mining sector
- 5) Networking and strengthening your business

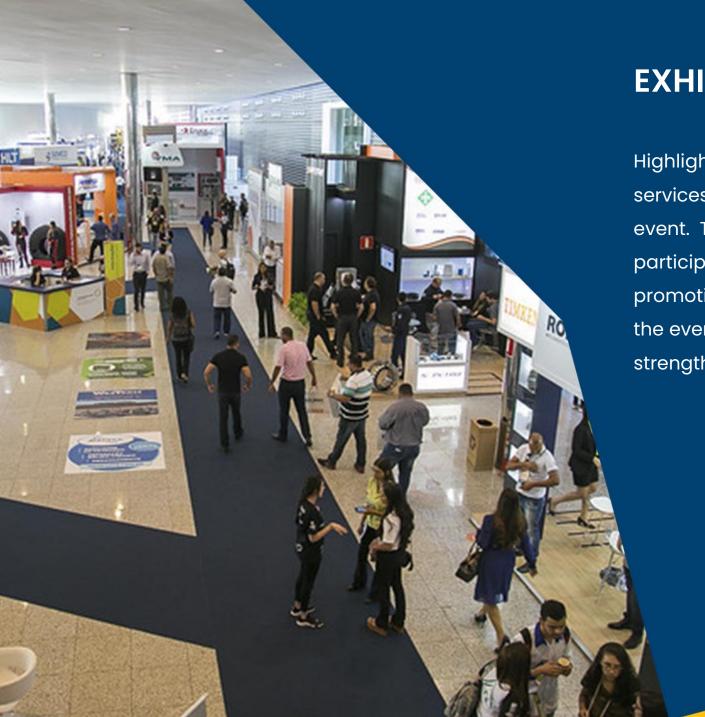




Congress Schedule – to be released soon





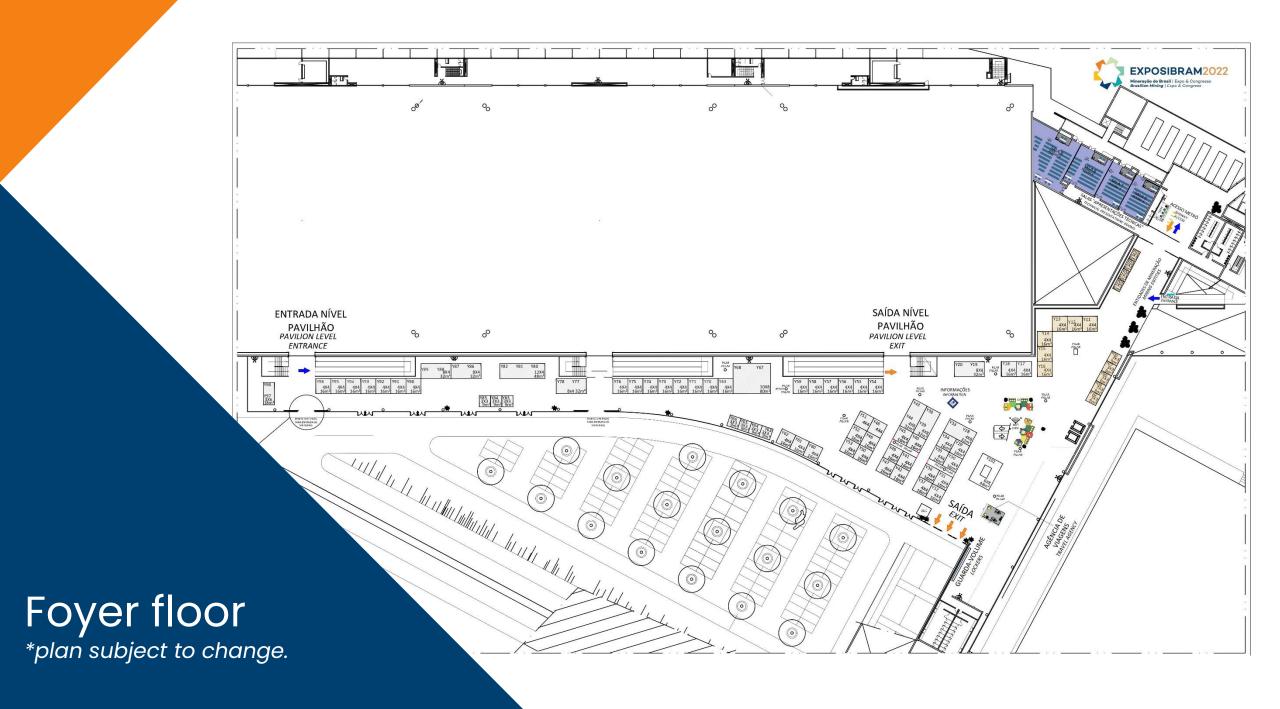


EXHIBITION

Highlight your brand in a unique way! And also promote your services, products and projects to the numerous visitors of the event. The commercial plan offers several opportunities for participation and you can also work on customized promotional projects to make the most of your presence at the event., thus creating outstanding experiences in the visitor, strengthening your brand awareness.









*plan subject to change.



SPONSORSHIP PROPOSAL

OPPORTUNITY TO EXHIBIT YOUR BRAND

BE A SPONSOR OF EXPOSIBRAM 2022

Create great experiences for event selected players.





BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Platinum	Gold	Silver	Bronze
Investment	R\$ 430.000,00	R\$ 285.000,00	R\$ 180.000,00	R\$ 120.000,00	R\$ 72.000,00
Logo in the event advertisement published in specialized magazines	✓	✓	✓	✓	✓
Dedicated post	✓	X	X	×	X
Logo on event social media IBRAM	✓	✓	✓	✓	PARTIAL
Logo in event marketing e-mail sent to IBRAM mailing	✓	✓	✓	✓	✓
Banner in Looping in the event site header for the period of 20 days pre event plus 10 days considering event and post event	✓	×	×	×	×



BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Platinum	Gold	Silver	Bronze
Static logo on the event site	✓	✓	✓	✓	✓
Logo on the entrance portico of the event	✓	✓	✓	✓	✓
Logo on the conference and exhibition printed items (catalogue, program, event map)	✓	✓	✓	✓	✓
Logo on congress badge footer (front)	✓	×	×	×	×
Logo on congress badge footer (back)	X	✓	✓	✓	×
Logo on the inner side of congress bag	•	~	•	•	×



BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Platinum	Gold	Silver	Bronze
Logo in the main auditorium	✓	✓	X	×	X
Logo on Auditorium II panel	✓	✓	×	×	×
Logo on Auditorium III panel	✓	✓	X	×	×
Logo on the internal directional signage of the congress and exhibition	✓	✓	×	×	×
A seat for the company representative at the opening session and a speech (3min)	✓	X	X	×	X
Citation as sponsor by the Master of Ceremonies in the opening and closing session.	✓	✓	✓	✓	✓



BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Silver	Gold	Silver	Bronze
Institutional video presentation at congress opening session * (subtitles in Portuguese/English are required)	ľ	30"	×	×	X
Institutional video presentation at the opening of morning and afternoon works at the auditorium * (subtitles Portuguese/English are required)	γ	30"	×	×	X
Logo on the congress opening vignette	✓	✓	✓	✓	✓
Publication of color advs in the congress printed program*	full double page (even and odd)	full page (odd)	full page (even)	half page (odd)	One quarter page (even)
Insert of one promotional item in the congress bags (according to the guidelines for this item)	✓	✓	✓	×	X

Note: (*) layout design, production, delivery or installation are sponsor's responsibilities and must be previously approved by the organization. The benefits for sponsorship are valid after signing the contract with IBRAM, not applying to items already produced or executed previously. The deadlines for the delivery of information and materials by the sponsor must also be met.



BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Platinum	Gold	Silver	Bronze
Space to display inflatable sphere (blimps) at EXPOMINAS BH outdoor space*	3 blimps	2 blimps	1 blimp	×	×
Free registration at the congress	8	6	4	2	1
Discount for registration at the Congress (limited to 10 registrations)	50%	35%	25%	20%	10%
Discount for registration in short courses (limited to 10 registrations)	50%	35%	25%	20%	10%
Technical talks of up to 50' without translation	3	2	1	X	X

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BENEFITS	SPONSORSHIPS CATEGORIES				
	Diamond	Platinum	Gold	Silver	Bronze
Discount and priority for choice of booth in the exhibition	✓	✓	✓	✓	✓
Inserting release into the press kit	✓	✓	×	×	X
Right to use the EXPOSIBRAM 2022 logo in sponsor's promotional campaigns and link on the sponsor's website	✓	✓	✓	✓	✓
Dedicated high impact e-mail for authorized mailing of visitors and congress delegates (1 shot, sent by the organization,, after event)	✓	✓	×	×	X
Right to run a raffle action with the congress delegates (alignment needed with sales team)	~	X	X	×	X



- ✓ Installment until August 2022
- √ 15% discount on e-mineração sponsorship
- √ 15% discount on Exposibram 2022 Digital
- √ 15% discount on Merchandising items





BE AN EXHIBITOR AT EXPOSIBRAM 2022

Join the opportunity to promote your products and services in the largest exhibition of the Brazilian mining sector.





INVESTMENT FOR EXHIBITORS EXPOSIBRAM 2022 (IN PERSON)

PERIOD FOR CLOSING THE CONTRACT | PRICE

	Feb 22 – Mar 15 / 2022	Mar 16 – Apr 5 / 2022	Apr 6 – Aug 20 / 2022
Only space indoors - Associate Sponsor	R\$ 1.000,00/sqm	R\$ 1.190,00/sq ²	R\$ 1.400,00/sqm
Only space indoors - Ex-exhibitor		R\$ 1.400,00/sqm	R\$ 1.650,00/sqm
Only space indoors - others			R\$ 1.650,00/sqm
Only space outdoors - Associate Sponsor	R\$ 430,00/sqm²	R\$ 505,00/sqm	R\$ 595,00/sqm
Only space outdoors - Ex-exhibitor		R\$ 595,00/sqm	R\$ 700,00/sqm
Only space outdoors - others			R\$ 700,00/sqm

INVESTMENT FOR EXHIBITORS | EXPOSIBRAM 2022 (IN PERSON)

- ✓ Installment until August 2022
- ✓ 50% Discount for booth at Exposibram Digital



TECHNICAL TALKS

An unique opportunity to communicate with the main players in the market and maximize the effectiveness of your presence.



INVESTMENT FOR TECHNICAL TALKS | EXPOSIBRAM 2022 (IN PERSON)

CATEGORIES	OPTIONS PRICE			
	NO interpretation	WITH interpretation (ENG-PORT)		
Technical talk - Sponsor (associated to IBRAM)	R\$ 7.200,00	R\$ 10.500,00		
Technical talk - Exhibitor	R\$ 10.500,00	R\$ 13.200,00		
Technical talk - IBRAM Associate	R\$ 8.850,00	R\$ 11.000,00		
Technical talk - others	R\$ 12.300,00	R\$ 15.400,00		



CONSULT US ABOUT CUSTOM ACTIONS!



Comercialização e Produção





EXPOSIBRAM 2022



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More details and conditions will be available on the IBRAM website or with our commercial team.